

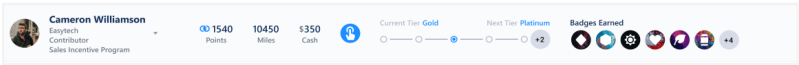


INDIVIDUAL COMPONENTS

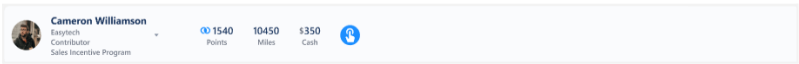
Style & Configuration Settings

MEMBER OVERVIEW

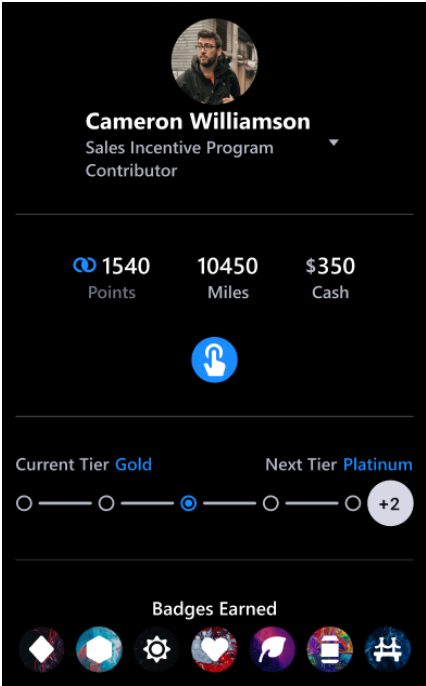
Horizontal, All components, Light Mode



Horizontal, Just Member Selector & Currencies, Light Mode



Vertical, Dark Mode



Settings

Fielo MX - Member ...

Visible Components

MemberSelector,Nudging,Currency,Leve

Mode

Dark

Badge - Select Badge size

Medium

Badge - Select Badge component position

Center

Badge - Select name presentation

Hover

Badge - Select Badge modal position

Bottom

Member Selector - Profile Picture

left

Member Selector - Member Fields

Name

Member Selector - Member Sub-Fields

FieloPLT_Program__r.Name

Nudging - Nudging Timer

5000

Nudging Suggested Incentives

Nudging - Message Position

Bottom

Text Orientation

Left to Right

Levels - Panel Position

Right

Currency Types

Token__c

Currency - Panel Position

Right

ACTIVITY FEED

Hide Filters, Light Mode

Activity Feed

Show Filters

1 hour ago

Received 10 points for Invoices approved.

2 hours ago

Completed Invoices approved.

3 hours ago

Completed the module Making the Business Case for UX.

Yesterday

Redeemed 850 points for multiple items.

2 days ago

Completed Sell \$20,000 worth of all season tires to retail stores.

Received 100 points for completing Sell \$5,000 worth of Michelin Pilot Sport tire to retail stores.

Received \$500 for completing Sell \$5,000 worth of Goodyear 315 tire to retail stores.

Received Top Seller Q2 2022 for completing Sell \$20,000 worth of all

Show Filters, Dark Mode

Activity Feed

Hide Filters

Category

Period

All Categories

All time

1 hour ago

Received 100 points for completing the Incentive Imperdiet senectus sit.

2 hours ago

Completed the Incentive Imperdiet senectus sit.

3 hours ago

Completed the Module Nibh quis massa.

Yesterday

Redeemed New Roots Backpack for 100 points.

2 days ago

You have completed the Incentive Facilisi mattis suspendisse.

Received 100 points for completing the Incentive Imperdiet senectus sit.

Settings

Fielo MX - Activity Fe...

X

Settings

Style

Visibility

Title

Mode

Light

Custom CSS Classes

Custom CSS File

Allow Filtering

none

Categories to Exclude

Date Mode

Relative

Number of Activities to Show

30

Auto refresh (ms)

5000

Show Details

Details View - Image

Top

Incentive details View - Body

Tab

Show incentive details - Overview

Show incentive details - Rule/Mission

Show incentive details - Rewards

Course Detail URL

Text Orientation

Left to Right

Filtered by category

Points

Show Filters

Yesterday

Received 200 points for Rule Name.

2 days ago

Received 50 points for Rule Name.

3 days ago

Received 100 points for Rule Name.

Received 150 points for Rule Name.

Badges

Show Filters

Yesterday

Received Badge Name for completing Rule / Mission / Over Time Incentive Name.

2 days ago

Received Badge Name for completing Rule / Mission / Over Time Incentive Name.

INCENTIVES

Cards View, Filters, Dark Mode

Incentives

Hide Filters

Incentive Type

Status

Enrollment

Active from

to

Sort by

All

All

All

MM/DD/YYYY

MM/DD/YYYY

Last Activity

Found 15 incentives



Submit an approved invoice

Each Time Active

Jan 26 - Mar 26

Diam quis massa faucibus porttitor tristique malesuada sed. Viverra feugiat suscipit nisi, urna, enim nulla velit semper.



Register a deal

Each Time Active

Jan 26 - Mar 26

Massa in tempor, dignissim adipiscing etiam morbi. Sit ac feugiat eget justo, leo ornare eu.



Convert multiple leads

Over Time Active

Jan 26 - Mar 26

Tortor, varius quisque viverra turpis lacus, mi egestas ut. Molestie scelerisque amet, pulvinar id feugiat.



Grow existing customers

Over Time

Jan 26 - Mar 26

Pulvinar vitae odio posuere nec, molestie tempor magna id. Quis pharetra urna cras velit.



Convert a lead

Each Time Active

Jan 26 - Mar 26

Vitae aliquet erat lectus fringilla aliquet consequat lectus. Quis diam convallis ante vitae.



Register multiple leads

Over Time Active

Jan 26 - Mar 26

Mattis platea volutpat dui accumsan at dui vestibulum. Aliquet velit quis, urna mauris turpis dolor aliquam felis.



Register multiple deals

Over Time Active

Jan 26 - Mar 26

Fames varius tellus pellentesque nisi, porttitor integer sed. Quam tempor pretium justo, purus leo egestas orci, egestas id.



Include more products in each deal

Each Time Active

Jan 26 - Mar 26

Dignissim ut malesuada natoque sit curabitur faucibus sit congue. Diam urna nisl ultrices pretium praesent enim eget lacina.

Details View, Light Mode

Incentives

Hide Filters

Incentive Type

Status

Enrollment

Active from

to

Sort by

All

All

All

MM/DD/YYYY

MM/DD/YYYY

Last Activity

Found 10 active incentives



Win new customers

Over Time Active Jan 26 - Mar 26 Enrolled

Aliquam, praesent orci tempus fringilla nibh rhoncus. Est lobortis sapien facilisis interdum tristique et, faucibus risus magna. Quam amet at nulla senectus nibh oras odio. Facilisis dui erat placerat egestas odio lacus, ultrices purus. At ut massa nam nunc, eu. Convallis enim nec sed eget elit sollicitudin vitae. Pharetra eget dictum arcu pellentesque amet, pulvinar. Risus in commodo quam porttitor accumsan velit, in ultricies velit.

MISSIONS

- Risus vel sed nam a viverra metus.
- Sollicitudin sagittis, velit ullamcorper nec sem scelerisque id.

3/5

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Vitae elementum curabitur vitae nunc sed velit dignissim.

MISSION REWARDS

- Risus vel sed nam a viverra metus.
 - Order: 2 Points 45
 - Order: 3 Points 40
 - Order: 3 Points 35
- Sollicitudin sagittis, velit ullamcorper nec sem scelerisque id.
 - Order: 2 Points 45
 - Order: 3 Points 40

Settings

Fielo MX - Incentives

Settings Style Visibility

Title

Mode

Light

Incentive Type Filter

All

Enable Incentive Type Filtering

Incentive Status Filter

All

Enable Incentive Status Filtering

Allow Member Date Filtering

Incentive Enrollment Filter

All

Enable Enrollment Filtering

Sort By

Name ASC

Custom Sorting

Enable Sorting

Show Specific Incentive(s)

a14Ha000004bHhvlAE,a14Ha000004bP6

Cards View

Image Top

Cards View - Columns

1

Details View - Image

Top

Details View - Body

Tab

Show Details - Overview

Show Details - Rule/Mission

4

LEARNING

Courses

Learning

All Courses

Enrolled

Available

Scheduled

Hide Filters

Course Status

Start Date

End Date

Sort by

All

MM/DD/YY

MM/DD/YY

Last Activity

Found 8 active courses

The Art of Sales: Mastering the Sales Process

In Progress Jan 28 - Mar 26

Fulfill a minimum revenue requirement. Get in touch with your local APC Partner Manager to verify your revenue requirement!

Successful Negotiation: Essential Strategies & Skills

New Completed Jan 26 - Mar 26

Fulfill a minimum revenue requirement. Get in touch with your local APC Partner Manager to verify your revenue requirement!

Sales Training for High Performance Teams

Completed Jan 28 - Mar 26

Fulfill a minimum revenue requirement. Get in touch with your local APC Partner Manager to verify your revenue requirement!

Introduction to Negotiation a Strategic Playbook

Closed

Fulfill a minimum revenue requirement. Get in touch with your local APC Partner Manager to verify your revenue requirement!

Course Detail

[Back to Courses](#)

The Art of Sales: Mastering the Sales Process

Modules

1. Customer Segmentation and Prospecting
2. Connecting with Sales Prospects
3. Sales Pitch and Closing
4. Building a Toolkit for Your Sales Process

Course

The Art of Sales: Mastering the Sales Process

3 progress
Days left 60
Renewal Multiple

Enrolled
[Go to next module](#)

Overview Modules

Alquam, praesent orci tempus tringilla nibh rhoncus. Est lobortis sapien facilisis interdum tristique et, faucibus riuus magna. Quam amet at nulla senectus nibh eue odio. Facilisis duis erat placerat egetorla odio laeue, ultrices purus. At ut massa nam nunc, eu. Connulli enim nec sed eget uti sollicitudin vitae. Pharetra eget dictum auctor pellentesque amet, pulvinar. Riuus in conmodo quam porttitor auctorum veli, in ultricies velit.

[See More](#)

Module

[Back to Courses](#)

The Art of Sales: Mastering the Sales Process

Modules

- Customer Segmentation and Prospecting
- Connecting with Sales Prospects**
- Sales Pitch and Closing
- Building a Toolkit for Your Sales Process

Module

Connecting with Sales Prospects

Available
Attempts 0 of 5
Take Quiz

Aliquam, present et tempus fringilla velit rhoncus. Eet lobortis sapien facilis interdum tristique et, faucibus nisi magna. Quam amet at nulla senectus rith nisi. Cuius, facilis dui etiam placerat ingentis auctor lacus, ultrices ipsum. At et massa nam nunc, ac. Cras nulla enim nec sed eget egi sollicitudin vitae. Phasre eger dictum enim pellentesque amet, pulvinar. Rara in conitudo quam possitib accumam velit, in abibus velit.

[See More](#)

Quiz

Quiz results: Connecting with Sales Prospects

Completed on

04/30/2021

Attempts

1 of 5

Grade

75

Correct answers

3 of 4 (passed)

Question 1

Elit, eget urna viverra morbi blandit. Ultrices quisque urna pulvinar pellentesque tristique libero.

☒ Amet, aliquet urna, tellus turpis tristique.

☐ Lectus lectus pharetra odio lorem platea nec nisl.

☐ Id quis odio nunc vitae vivamus rhoncus arcu.

☒ This answer is correct.

Question 2

Elit, eget urna viverra morbi blandit. Ultrices quisque urna pulvinar pellentesque tristique libero.

☒ Ultrices quam vitae viverra dictum vel accumsan, cras massa in.

☒ Egestas sociis cras fringilla in ultrices.

☐ Inaugurando sodales pulvinar maecenas et in feugiat nec tincidunt.

☐ This answer is incorrect. Hint: Elit, eget urna viverra morbi blandit. Ultrices quisque urna pulvinar pellentesque tristique libero.

Question 3

Elit, eget urna viverra morbi blandit. Ultrices quisque urna pulvinar pellentesque tristique libero.

Close

Settings

Fielo MX - E-learning

Title

Training

☒ Enrolled Tab

☒ Available Tab

☒ Scheduled Tab

☒ Search

☒ Categories

☐ Filters

Mode

Light

Direction

Left to Right

Course List Style

Banner on Top

Course Name

Name

Course Description

FieloELR_Description_c

☒ Show Course Status/Eligibility tag

☒ Show Course Start-End Dates tag

☒ Allow Course Favorite Bookmark

Show Specific Course(s)

Pagination

List

Page Size

4

Custom CSS Class

Custom Static Resource

Course Status Fields

Course Status,Days Left,Rewards

REWARDS CATALOG

Catalog

Rewards

450
Points to redeem

1000
Points in cart

500
Points will expire in 10 days

Show wallet

Show my redemptions

3

CATEGORIES

All Rewards 34

Apparel 20

Office 8

Phone Cases 4

Events 2

TAGS

All Rewards 34

New 20

Featured 8

Discount 2

CURRENCY

☒ Points

☒ Miles

Search for a specific product

Sort by

Show only available rewards

Featured NR Logo Tee
200 Points

Featured NR Logo Polo Shirt
300 Points

Featured - Only 4 left in stock
NR Cloth Bag
500 Points

50% OFF
NR Tote Bag
200 Points - 100 Points

50% OFF
NR Canvas Backpack
1000 Points - 500 Points

New NR Cap
400 Points

New NR Phone Case
400 Points

New NR Notebook
300 Points

New NR Calendar
200 Points

New NR Logo Mug
250 Points

Reward Detail

Reward Name

200 Points

In eget scelerisque magnis dui at arcu, pretium, eget tincidunt. Eleifend ut vulputate ornare facilisis. Vestibulum consectetur.

1

+

200 POINTS

Add to Cart

Cart Summary

CART SUMMARY

NR Logo Tee
200 Points

1

+

✕

NR Logo Polo Shirt
300 Points

1

+

✕

NR Cloth Bag
500 Points

1

+

✕

TOTAL 1000 POINTS

Proceed to checkout

Checkout

Back to Rewards Catalog

450
Points to redeem

1000
Points in cart

500
Points will expire in 10 days

Show wallet

Checkout

PRODUCT	QUANTITY	UNIT PRICE	TOTAL PRICE	
NR Logo Tee	1	200	200	✕
NR Logo Polo Shirt	1	300	300	✕
NR Cloth Bag	1	500	500	✕

SHIPPING ADDRESS

CAMERON WILLIAMSON

1040 Ogilthorpe Ave SW
Atlanta, GA 30318, USA

+1 404-753-1478

Change Address

TOTAL 1000 POINTS

RESULTING BALANCE 450 POINTS

Checkout

Redemptions

Back to Rewards Catalog

4 redemptions

Expand all

Collapse all

▼

R-0002345698

NR Logo Tee
200 Points
1 item

NR Logo Polo Shirt
300 Points
1 item

NR Cloth Bag
500 Points
1 item

Redeemed on: 10/25

Estimated delivery: 11/01

Pending

R-0002345578

Redeemed on: 09/15

Delivered on: 10/03

Delivered

R-0002345467

Redeemed on: 08/17

Delivered on: 08/24

Delivered

R-0002345356

Redeemed on: 08/05

Delivered on: 08/11

Delivered

Settings

Fielo MX - Rewards ...

Settings Style Visibility

Title
Rewards Catalog

Display
Catalog and Redemptions

Catalog - Currencies
FieloPLT_Token_c

☒ Catalog - Show Currency Filter

☒ Catalog - Show Search Filter

Catalog - Sort By
{ "label": "Name Ascending", "value": "Name Ascending" }

☒ Catalog - Allow Sorting

Catalog - Show Rewards
False (allow member change)

Catalog - Columns
4

Catalog - Reward Item Fields (card view)
FieloPLT_ExternalURL_c, Name

Catalog - Reward Item Fields (detail view)
FieloPLT_ExternalURL_c, Name, FieloPLT_

☒ Catalog - Allow Favorites

Catalog/Redemptions - Page Size
15

Catalog/Redemptions - Page View Mode
Pagination

☒ Wallet - Point(s) Summary

Wallet - Point(s) Expiration threshold [Days]
0

6

LEADERBOARDS

Multiple, Filters, Light Mode

Leaderboards

Leaderboard Status: Active Start Date: MM/DD/YY End Date: MM/DD/YY Sort by: My Position

Top 5 Sales Reps 2022 Q1

Pos.	Member	Score
1	David Smith	20
2	Philip Schmidt	18
3	Michael Martin	16
4	Annette Black	15
5	Jane Cooper	14

Most Active Employees Easytech 2022 Q1

Show Filters

Pos.	Member	Score
1	David Smith	118
2	Philip Schmidt	117
3	Michael Martin	116
4	Annette Black	115
5	Jane Cooper	114
6	Ronald Richards	112
7	Kathryn Murphy	110
8	Cody Fisher	98
9	Anthony Pope	97
10	Mark Duran	96

Most Engaged Accounts 2022 Q1

Pos.	Member	Score
1	Anonymous	20
2	Anonymous	18
3	Easytech	17
4	Anonymous	16
5	Anonymous	15

Anonymous, Dark Mode

Most Engaged Accounts 2022 Q1

Pos.	Member	Score
1	Anonymous	20
2	Anonymous	18
3	Easytech	17
4	Anonymous	16
5	Anonymous	15

Settings

Fielo MX - Mission L... ⌵ ✕

Settings Style Visibility

Title of the component i

Be in the Top 3 each month and join COI

Choose mode of the User Interface i

Light ⌵

Number of members i

2 ⌵

Mission Status i

Both ⌵

☐ Allow Member Status Filtering i

Leaderboard Sorting i

My Position Up ⌵

☐ Allow Member Sorting i

☐ Allow Member Date Filtering i

Leaderboard Types i

Both ⌵

Show specific Leaderboard i

☒ Show member profile picture i

☐ Show Leaderboard Score i

☒ Show Mission Leaderboard Position i

Member Fields i

Anonymize Members i

Disabled ⌵

Mission Leaderboard Focus i

Show Neighbors ⌵

☒ Allow Mission Leaderboard Scrolling i

View Mode i

Pagination ⌵

BADGES

Badges List, Light Mode

Badges

EARNED


UI/UX Designer


Software Dev Manager


Software Developer


Project Manager

ACHIEVABLE


Team Leader


Financial Advisor

EXPIRED


District Sales Manager


National Accounts Sales Rep


Sales Associate


Director of Sales

Settings

Fielo MX - Badges ⌵ ✕

Title i

Badges

☒ Show Earned Badges i

☒ Show Achievable Badges i

☒ Show Expired Badges i

☒ Show Badge Details i

☒ Repeat badges if it belongs to more than one category i

Badge Detail, Dark Mode

Badge ✕

UI/UX DESIGNER



Earned for these incentives

COMPLETE UX TRAINING 21

Complete module UX Advanced

Points

200

Instant Reward

Backpack

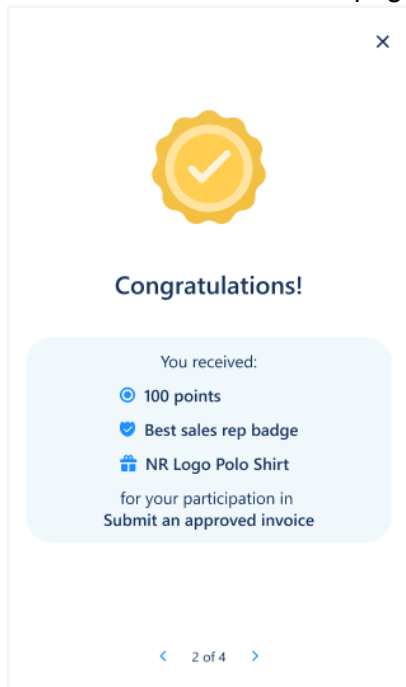
Earned: 11/05/2021 · Expiration: 11/05/2022

Also achievable through these incentives

COMPLETE UX TRAINING 22

REWARDS NOTIFICATION

Rewards Notification, With pagination, Light Mode



Settings

Fielo MX - Rewards Notification ⌵ ✕

Title i

Mode i

☒ Show Incentive Rewards notifications i

☒ Show Program Level notifications i

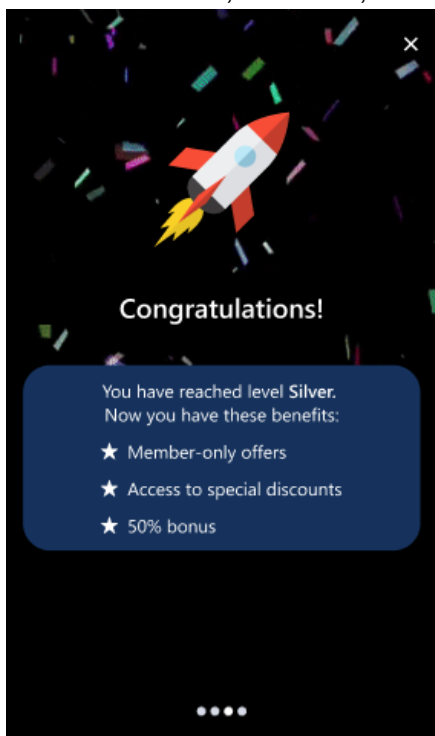
☒ Show Rank notifications i

☒ Pagination i

Static Resource CSS file i

Custom CSS Class i

Level Notification, Carousel, Dark Mode





About Fielo

Fielo Incentive Automation enables organizations to easily innovate, design, manage and scale incentive and loyalty programs. Fielo's Salesforce-native solution not only incentivizes desired business outcomes, but also the behaviors that drive those results.

Learn more at fielo.com